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# INVESTOR PRESENTATION HALF-YEAR RESULTS 2025







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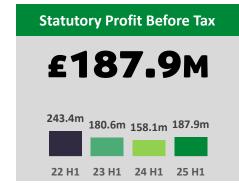
"As a mutual, our purpose is to provide Real Help with Real Life. We exist for you, our members and customers. Our Strategy is designed to deliver against our purpose, we will continue to ensure we deliver good value for you" Susan Allen, Chief Executive Officer.

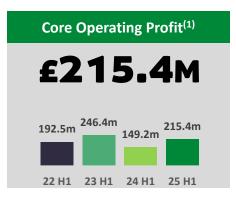
**PLACE** TO CALL HOME **FINANCIAL** WELLBEING **MEMBER VALUE** BUILDING SOCIETY

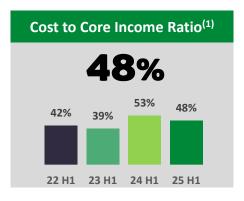
**OUR PURPOSE** 

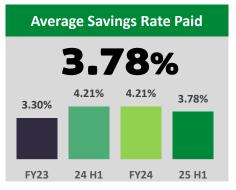
## **FINANCIAL HIGHLIGHTS**

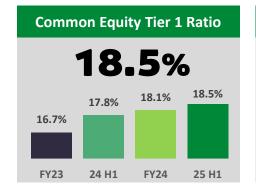


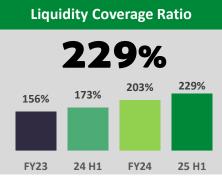


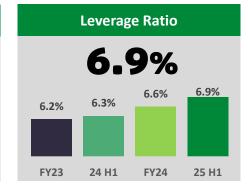


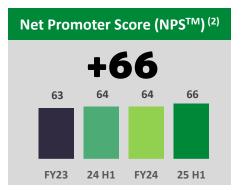






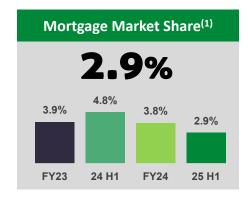


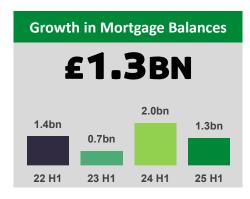


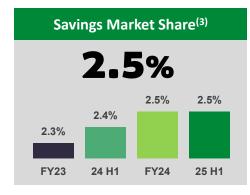


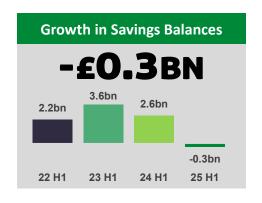
## PROVIDING REAL HELP WITH REAL LIFE

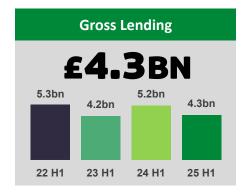


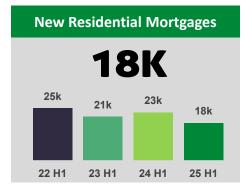


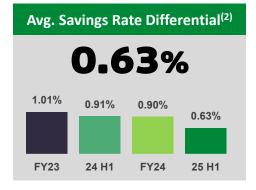


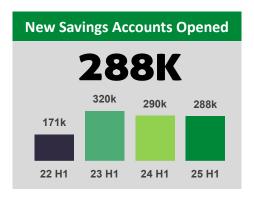












<sup>(1)</sup> Based on Bank of England total industry gross lending. Data period January – May 2025.

<sup>(2)</sup> YBS Group average savings rate compared to rest of market average rates. Source: CACI's Current Account and Savings Database (CSDB), Stock. Data period January – May 2025.

## SUSTAINABILITY FOCUS



#### Governance

NEW: Environmental & Social Purpose Board Sub-Committee, with first two meetings now held

#### **Pathway to Net Zero**

Solar panel installation completed across office sites with expected electricity reduction 100 tCO2e/year

#### Emissions (tCO2e) (1)

Increased disclosure across all material emissions Supply Chain: 21k Commercial Lending: 30k Residential: 662k

#### **Engagement**

1,000 users<sup>(2)</sup> through our partnership with Snugg – an online tool designed to help homeowners reduce energy consumption & carbon footprint

#### **FareShare**

£737k raised to support employability skills<sup>(3)</sup>
Target: £1m by 2026
737k
185k
364k
188k

2024 2025 H1 Total



#### **Money Minds**

Increasing financial
wellbeing by investing in
education<sup>(5)</sup>

16k 16k 20k 11k

2022 2023 2024 2025 H1

#### Colleagues

48.2%<sup>(6)</sup> female representation in senior roles, in line with HMT's Women in Finance Charter Target.

2023

6) As at June 2025

Emissions are reported annually, 1yr in arrears. Emissions figures quoted: 2023

January-June 20

<sup>) £737</sup>k raised since beginning 2023

<sup>)</sup> Number of people supported

Number of people supported with financial education programme, including children, young people and adults



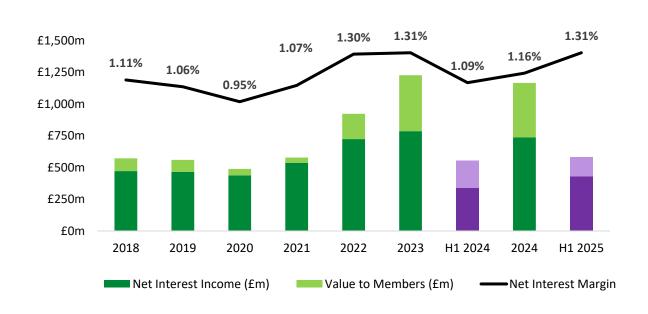
# PROFITABILITY HAS IMPROVED OVER THE LAST 12 MONTHS



#### **INCOME STATEMENT**

£m	H1 2025	H1 2024	2024 FY
Net interest income	429.6	340.8	736.5
Other (FV Adjustments, Fees & Commissions etc)	(40.3)	8.3	15.3
Total income	389.3	349.1	751.8
Management expenses	(199.2)	(180.5)	(366.6)
Impairments & Provisions	(2.2)	(10.5)	(1.5)
Statutory profit before tax	187.9	158.1	383.7
Non-Core Items (FV Adjustments etc)	27.5	(8.9)	(38.0)
Core operating profit	215.4	149.2	345.7
Change in Members Interests & Equity	130.8	131.6	276.2

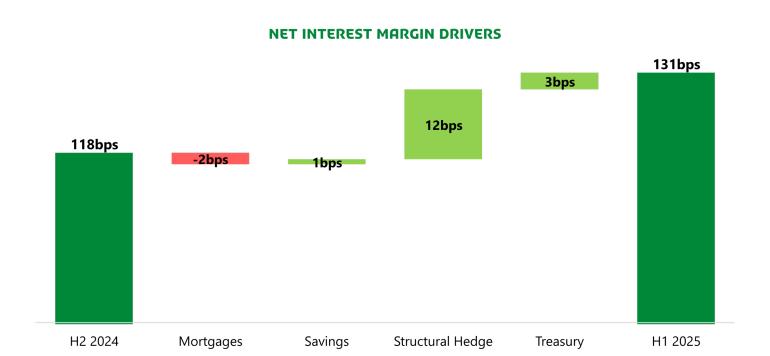
#### **NET INTEREST INCOME & NET INTEREST MARGIN<sup>1</sup>**



- NIM trajectory has improved into the first half of 2025 with benefits from structural hedging and pricing changes (FY24: 1.16%, H1 24: 1.09%)
- Longer term, with competition in retail markets increasing, NIM is expected to reduce to pre-COVID levels

## NIM IMPACTS IN THE FIRST HALF



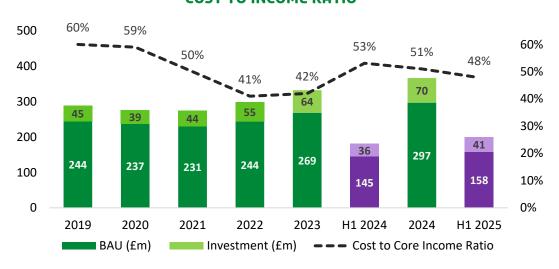


- Mortgage acquisition margins have remained stable across the last 6 months following a period of reduction in book margin, as higher margin lending from the COVID period rolled off in the second half of 2023
- The contribution to NIM from Savings products has remained stable despite bank rate reductions. The Society has exercised some margin management capacity to achieve this outcome; however, it continues to pay 63bps¹ above the market average on its savings products
- The Society's c.£13bn structural hedge provided a further positive contribution of 12bps to NIM across H1 2025 and is expected to continue to provide a tailwind over the medium term

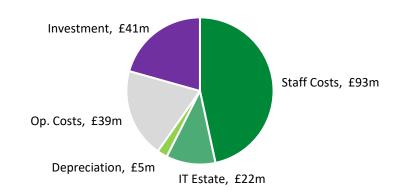
# COST DISCIPLINE WITH INVESTMENT IN CAPABILITIES



#### **COST TO INCOME RATIO**

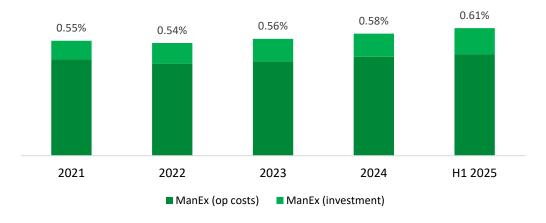


#### **COST BREAKDOWN - 2024**



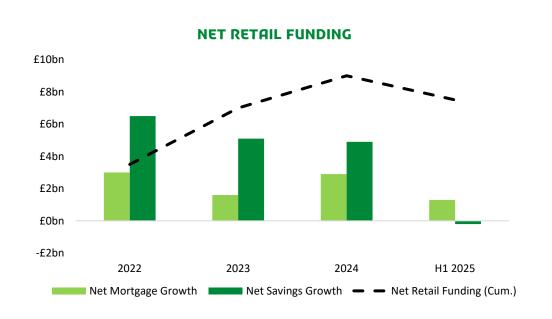
- The year-on-year increase in management expenses reflects a rise in staff costs and investment spend, as the Society enhances its capabilities as it continues to grow
- The increase in operational costs (H1 25: £39m, H1 24: £34m) is primarily driven by a frontloading of the annual BoE Levy cost, with no further payments relating to this currently expected in H2 2025 (H2 2024: c.£3m)
- c.£41m of investment spend in the first half of 2025 focused across IT & infrastructure, digital customer experience, payments capabilities and regulation & compliance
- The cost to income ratio has continued to reduce since year-end. The cost to mean assets ratio is expected to finish 2025 around 0.60%

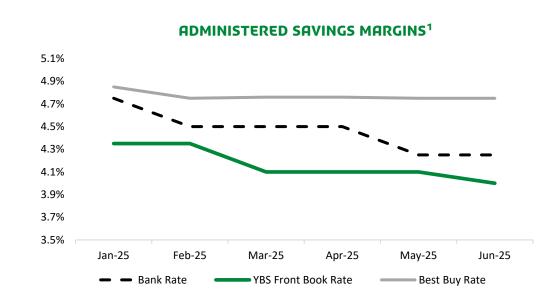
#### MANAGEMENT EXPENSES (COST TO MEAN ASSETS)



## **BALANCING GROWTH AND MARGIN**







- In 2024, savings balances increased by £4.9bn, compared to £2.9bn of growth in mortgage balances, increasing the excess liquidity on the Society's balance sheet
- Across the first half of 2025, the administered savings market became increasingly competitive, with best buy products consistently priced above bank rate
- Net lending of c.£1bn in H1 2025 has therefore been funded through excess liquidity already existing on the Society's balance sheet

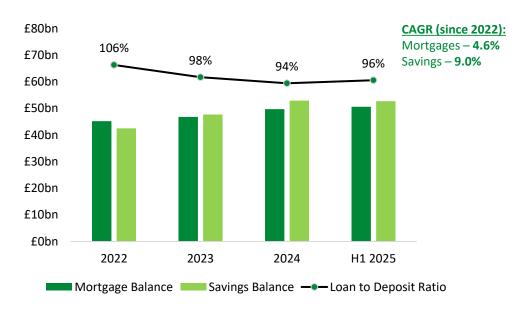
## MAINTAINING BALANCE SHEET DISCIPLINE



#### **BALANCE SHEET**

£bn	H1 2025	H1 2024	FY 2024
Liquid assets	14.3	13.7	14.6
Loans and advances to customers	50.5	48.1	49.2
Other assets	1.1	2.1	1.7
Total assets	65.9	63.9	65.5
Shares-retail savings	51.8	49.6	52.0
Wholesale funding and other deposits	7.9	7.6	7.3
Government borrowing	0.0	0.5	0.0
Subordinated liabilities	1.5	1.5	1.5
Other liabilities	0.6	0.9	0.7
Total liabilities	61.8	60.1	61.5
Members' interest and equity	4.1	3.8	4.0
Total members' interest, equity and liabilities	65.9	63.9	65.5

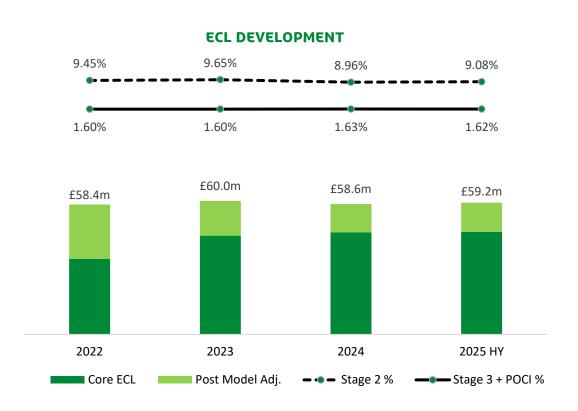
#### **LOAN TO DEPOSIT RATIO**



- Balance sheet growth slowed in H1 2025 at £0.4bn, to a total asset base of £65.9bn
- The Society has fully repaid TFSME, with the final repayment taking place in September 2024 making the Society the first amongst its peer group to fully repay this funding
- The Loan to Deposit ratio increased marginally from 94% to 96% as some excess savings were utilised in the first half of 2025, the Society's LCR remains well in excess of regulatory minima at 229%

## IMPAIRMENT OF FINANCIAL ASSETS





Economic Scenarios	Upside	Core	Downturn	Severe Downturn
Weighting	10%	60%	20%	10%

- Staging and ECLs slightly increased with total ECLs of £59.2m
- The Society continues to apply four economic scenarios (Upside, Core, Downturn, Severe Downturn) to its ECL calculations. The assumptions and weightings for each scenario can be found in the appendix
- We expect provisions to slowly trend higher in future periods, reflecting the nature of our more purposeful lending and the absence of expected credit loss write-backs recognised in 2024
- The Group has £270.8m (2024: £290.4m) of legacy POCI (Purchased or Originated Credit Impaired) loans from historic mergers & acquisitions. Of these loans, 84% are now considered performing, however, they will always be classed as stage 3 in IFRS 9 provisioning methodology

HY 2025	Gross exp	osure	% in Arrears	РМА	Total ECL	Coverage	Average LTV
	£m	%	%	£m	£m	%	%
Stage 1	45,208.5	89.3	0.9%	2.8	7.0	-	51.6
Stage 2	4,598.3	9.1	7.9%	10.0	25.6	0.6	39.7
Stage 3	547.7	1.1	62.5%	0.2	17.5	3.2	44.1
POCI	270.8	0.5	17.8%	-	9.1	3.4	37.5
Total	50,625.3	100.0	2.3%	13.1	59.2	0.1	50.5



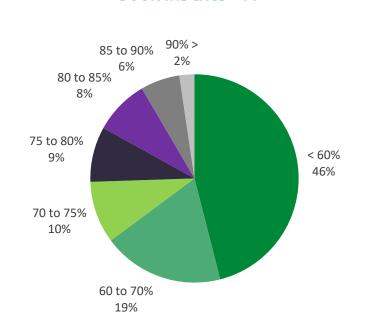
## **OVERALL LENDING SUMMARY**



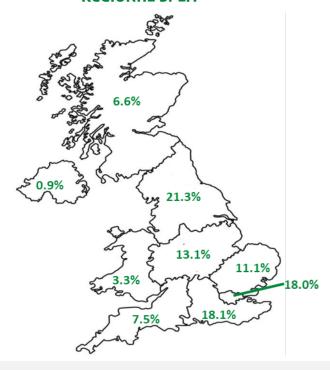
#### **MORTGAGE BOOK**

£bn	H1 2025	%	2024	%
First Time Buyer	11.6	23%	11.3	23%
Other Buyers e.g. movers	16.7	33%	16.4	33%
Re-mortgage	12.3	25%	12.2	25%
Buy-to-Let	7.5	15%	7.6	15%
Commercial <sup>1</sup>	2.4	4%	2.2	4%
Total Mortgage Book	50.6	100%	49.7	100%
Fair Value Adj.	(0.1)		(0.5)	
Loans and Advances to Customers	50.5		49.2	

#### **BOOK INDEXED LTV**



#### **REGIONAL SPLIT**

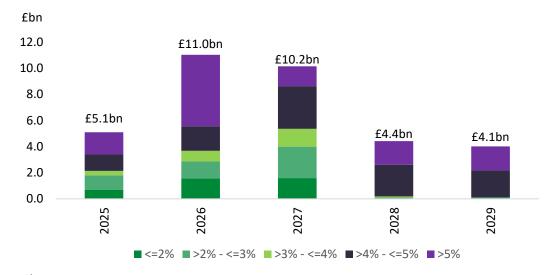


- The Society has multi-brand mortgage origination strategy through Accord and YBS, with national distribution through intermediaries and its branch network
- The Society continues to adopt a retail led strategy with the vast majority of mortgages secured against residential property
- The average indexed LTV of the overall retail mortgage book is 50.7%, whilst the average LTV of new retail lending across H1 2025 was 72.9%
- Focus on owner occupier residential mortgages, accounting for 80% of all originations in the first half of 2025

# MORTGAGES REPRICING HIGHER CONTINUES IN THE SHORT TERM



#### OWNER-OCCUPIED PORTFOLIO BY CURRENT PAY RATE

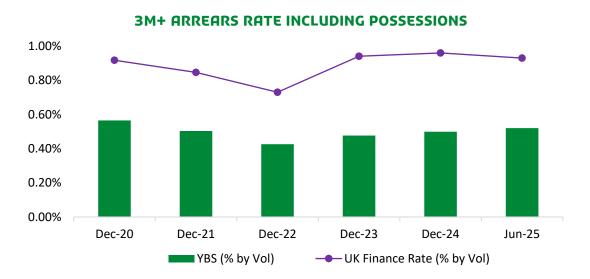


# ### BTL PORTFOLIO BY CURRENT PAY RATE 3.5 3.0 ### £2.6bn 2.5 2.0 1.5 1.0 ### £0.6bn £0.4bn 0.5 0.0 ### \$2.6bn £0.4bn £0.4bn

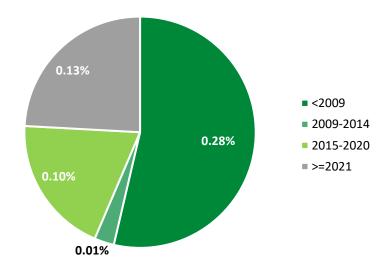
- Almost two thirds of fixed rate balances now have a current pay rate at or above new mortgage pricing<sup>1</sup>
- c.31% of fixed residential mortgage balances reprice in the next 12 months, with an average current customer pay rate of 4.1%
- The entire residential mortgage portfolio has now been assessed against a stressed interest rate at origination of at least 7%. The current stress rate applied is 7% following a reduction from 8% in April 2025
- Buy to Let mortgages account for 15.0% of total exposures, and 9.6% of new lending
- For new BTL originations, the minimum interest coverage is between 125% and 145% dependent on product type, based on a current interest stress rate of 5.5% where product term is < 5 years, 4.75% otherwise (in both cases floored at Product Rate + 1%)
- The average interest coverage across the BTL portfolio at the stressed rate is 277%

## **OVERALL ARREARS SUMMARY**





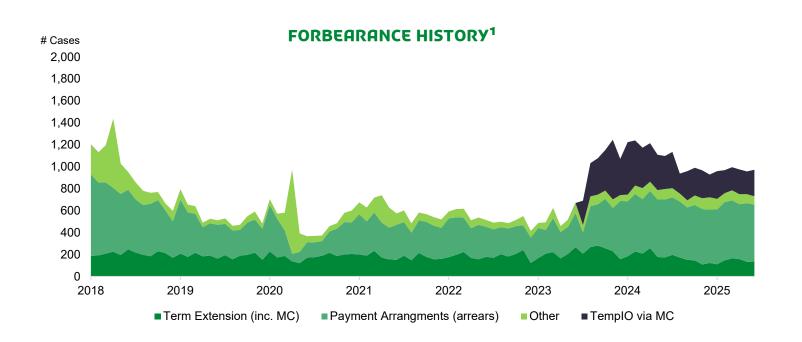
#### **3M+ ARREARS BY VINTAGE**



- 3M+ arrears are marginally higher than yearend on both a volume & value basis. The arrears rate by volume has increased to 0.52% from 0.50% at year end. The 3M+ arrears rate as a percentage of balances has increased from 0.43% to 0.45%
- Arrears remain low by historic standards & track significantly below the UK finance average
- The main cohort of the Society's lending where arrears have arisen relates to lending originated pre-2009, contributing 54% (0.28%) of the 0.52% 3M+ arrears rate on the book (by volume)
- This cohort however makes up less than 4.5% of the Society's loan book, with an average indexed LTV of under 26%
- Arrears on the owner-occupied book (0.48%) track closely to the overall book average of 0.45%, whilst the BTL book outperforms the book average by 0.13% (0.32%)

## FORBEARANCE REMAINS STABLE, AS MORTGAGE CHARTER IMPACTS FADE





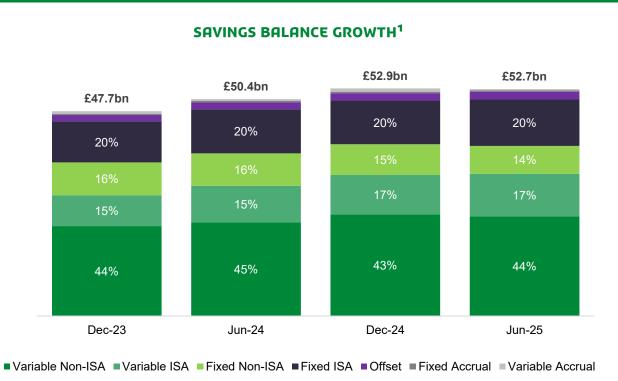
#### LIVE FORBEARANCE SUMMARY

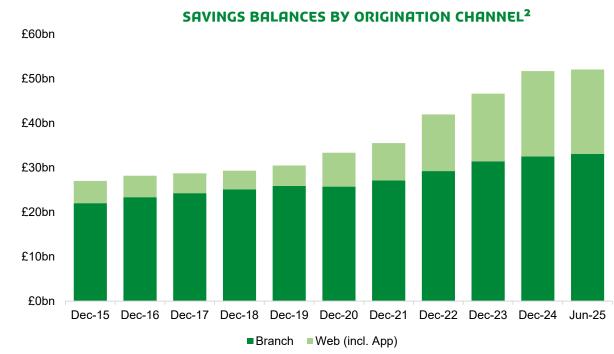
000's	Live Cases	Change v Jun 24
Term Extensions (incl. MC)	1.8	-0.9
Temp IO via MC	1.1	-0.7
Temp IO (non-MC)	0.1	-
Payment Arrangement (non-arrears)	0.7	-0.1
Payment Arrangement (arrears)	1.5	0.2
Capitalisation of arrears	0.0	-0.1
Total	5.2	-1.6

- Forbearance (including Mortgage Charter measures) levels have dropped off in the last 12 months, showing the resilience of the UK economy
- Temporary interest only transfers granted through the Mortgage Charter (not treated as forbearance in line with the charter) have contributed a significant amount of this reduction, with around 1,100 active cases as at June 2025 (c1,800 cases in June 2024)
- Term Extensions, including those granted through the Mortgage Charter, have also seen a drop off in the last 12 months

## **STABLE SAVINGS BOOK**







- The Society is predominately retail funded with c.84% of total funding through retail funding sources. The Society uses both internet & branch channels to acquire funds
- The Society has continued its strategy to reward its savers in 2025 to date, paying rates which were on average 63bps³ above the market average
- 84% of the Society's deposits are protected under the FSCS scheme
- Including Accrued Interes
- Web includes App originations from Q1 2
- (3) YBS Group average savings rate compared to rest of market average rates. Data source: CACI's Current Account and Savings Database (CSDB), Stock. Data period January May 2025

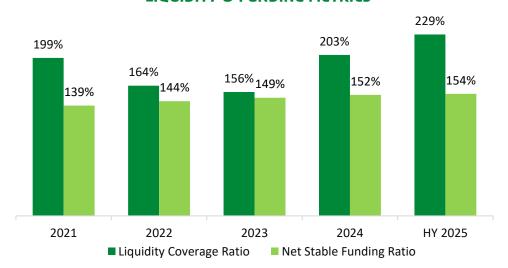
# LIQUIDITY & FUNDING



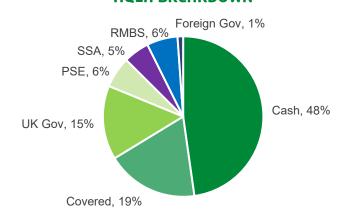
## STRONG LIQUIDITY POSITION



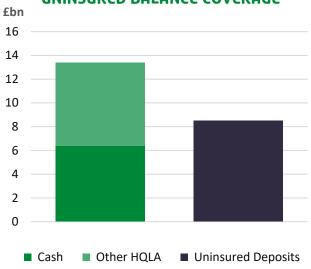
#### LIQUIDITY & FUNDING METRICS



#### **HQLA BREAKDOWN**



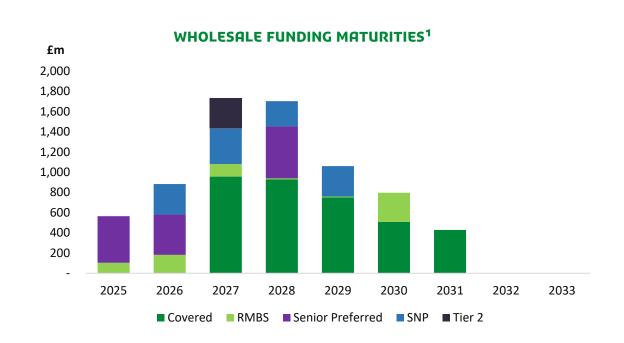
#### **UNINSURED BALANCE COVERAGE**



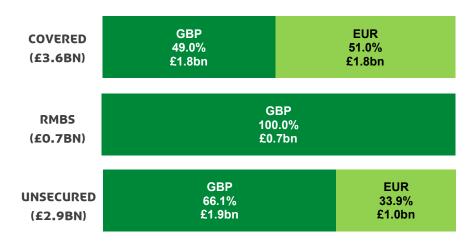
- The Society maintains a large high quality liquid asset portfolio totalling c£13.4bn (2024: £13.7bn)
- The Society has no TFSME outstanding
- The Liquidity Coverage Ratio (LCR) was 229% as at June 2025, remaining well above regulatory minima
- The Society has 1.6x the amount of on-balance sheet liquidity capacity to uninsured deposits

## WHOLESALE FUNDING FRANCHISE





#### **OUTSTANDING WHOLESALE FUNDING BY CURRENCY**



- Whilst the Society's main source of funding remains retail deposits, its wholesale funding franchise provides important diversification. The Society remains committed to programmatic issuance in core markets
- Expected funding volumes for the Society in 2025 range from £0.7 to c£1.0bn across Covered Bonds & RMBS, with £0.5bn completed in January 2025

(1) Maturity assumed at call date rather than final maturity date

## WHOLESALE FUNDING ISSUANCE HISTORY



Regular issuance history demonstrating our commitment to core wholesale funding markets in different currencies, which we have continued into 2025.

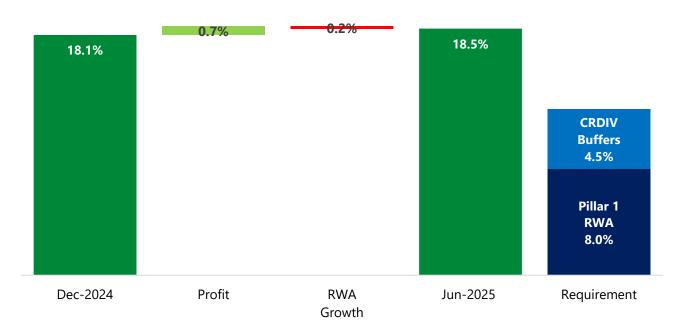




## **CET1 RATIO DEVELOPMENT**



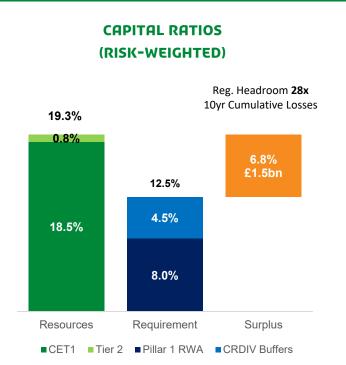
#### **CET1 RATIO DRIVERS**



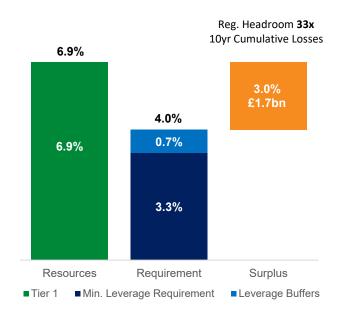
- The Common Equity Tier 1 (CET1) ratio increased by 40 basis points compared to December 2024, primarily reflecting the positive impact of recognising half year profits. This improvement emphasises the Group's continued ability to generate capital organically and reinforces its robust capital position
- Total risk-weighted assets (RWAs) growth had a 20 basis points negative impact on CET1 over the same period. This increase was largely attributable to growth in residential mortgage lending

# STRONG SURPLUS TO REGULATORY CAPITAL REQUIREMENTS





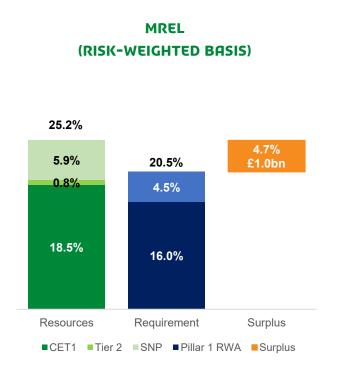




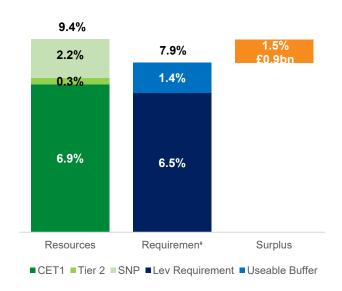
- A ratio of 6.9% places the Society as the most well capitalised institution of the UK's top 10 mortgage lenders on a leverage basis¹
- The Society remains well capitalised with surplus to all key measures relative to our minimum regulatory requirements
- The UK Leverage Ratio regime is not currently binding on the Society. In March 2025, the PRA, through Consultation Paper CP2/25, announced its intention to raise the threshold for the application of the Leverage Ratio to retail deposits from £50 billion to £70 billion. The PRA has proposed that the changes outlined in CP2/25 would take effect from 1 January 2026

## **SURPLUS TO MREL REQUIREMENTS**





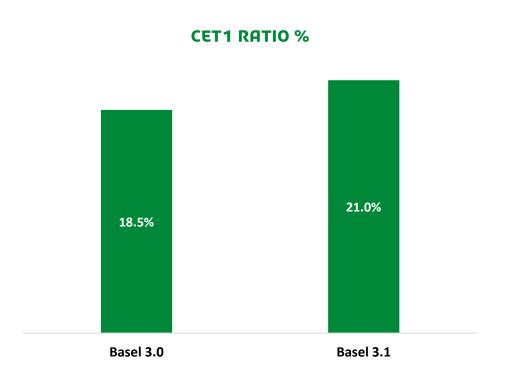




- The Society currently has a healthy buffer to risk weighted MREL requirements
- Despite the UK Leverage Regime not currently being applicable, the Society maintains a c£900m surplus to the Leverage MREL requirement

## **INDICATIVE BASEL 3.1 IMPACTS**



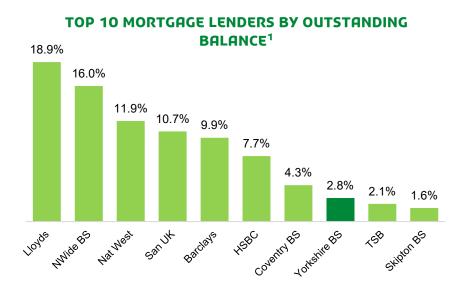


- The implementation date for Basel 3.1, with respects to elements applicable to the Society, has been moved back to 1<sup>st</sup> January 2027
- The Society applies the standardised approach to credit risk and will continue to do so at implementation of Basel 3.1. Under this approach, lower LTV residential exposures have lower risk weights under Basel 3.1 than under Basel 3, with higher LTV Residential lending broadly aligned to previous risk weights
- Given the Society's lending profile, this would be expected to yield a reduction in risk weights under Basel 3.1, increasing the 2025 half-year CET 1 Ratio from 18.5% to 21.0%
- The Society currently benefits from a Pillar 2A requirement offset, given it calculates risk-weights on a standardised rather than IRB basis. Based on current proposals, this offset would no longer remain post Basel 3.1 implementation, which may lead to a Pillar 2A requirement and absorb some of the current expected benefit

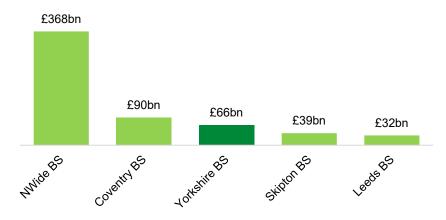


## TOP 10 MORTGAGE LENDER IN THE UK





#### TOP 5 BUILDING SOCIETIES BY TOTAL ASSETS<sup>2</sup>



- Yorkshire Building Society (YBS) is the third largest Building Society in the UK with total assets of **£65.9bn**
- A mutual organisation since 1864 serving circa 3 million members & employing 3,590 colleagues across its head offices in Yorkshire and national branch network
- Incorporated under the building society act and regulated by FCA and PRA, with additional regulation for building societies from the PRA
- Traditional building society model with a primary focus on UK retail mortgages and savings



## **DUAL BRAND LENDING STRATEGY**





- Member owned mutual, enabling borrowers (members) to secure a property that they can call home
- Established in 1864 in Huddersfield by a dentist, a shoemaker and a plumber, with 6 borrowing members by the end of its first year
- Direct only lending channels
- Commercial lending arm (c3% of total group lending) established in 2019, specialising in Corporate/Limited Company Buy to Let, Commercial Investment & HMO lending
- c.£0.6bn in gross lending over H1 2025 across residential & commercial

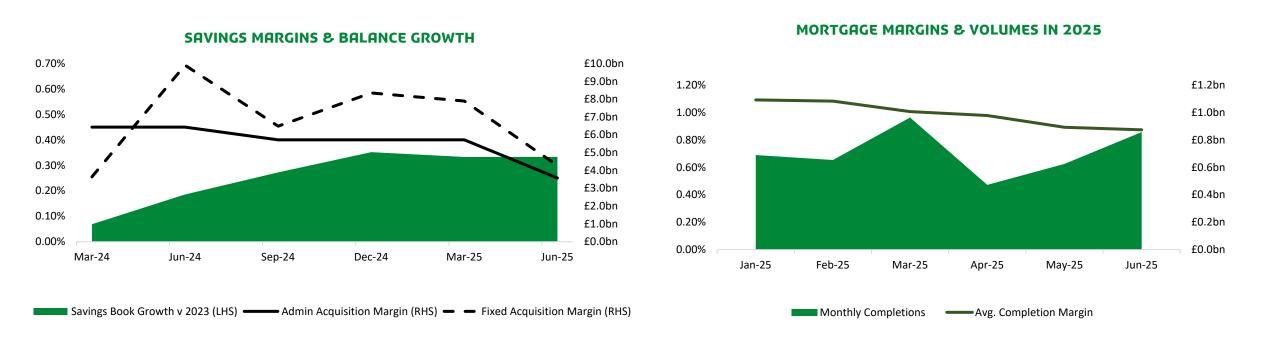


- Wholly owned subsidiary of Yorkshire Building Society (YBS)
- Established in 2003 as a dedicated intermediary lender that originates loans secured on residential and buy to let property through a trusted broker network
- Fully integrated into the YBS governance structure and as part of the wider
   YBS Group, with all operational activities carried out by YBS
- Celebrated for "common sense lending" approach winning multiple industry awards for broker experience
- c.£3.6bn in gross lending over H1 2025 across residential & buy to let

- Today the Accord and YBS brands continue to complement each other and strengthen the overall position of the Society
- Owner-occupied lending standards are largely homogenised across the brands
- Accord supports and promotes the Group's strategy, purpose, behaviours, and culture in the areas in which it operates, supporting the long-term growth and profitability of the wider YBS Group

## MORTGAGES & SAVINGS IN H1 2025

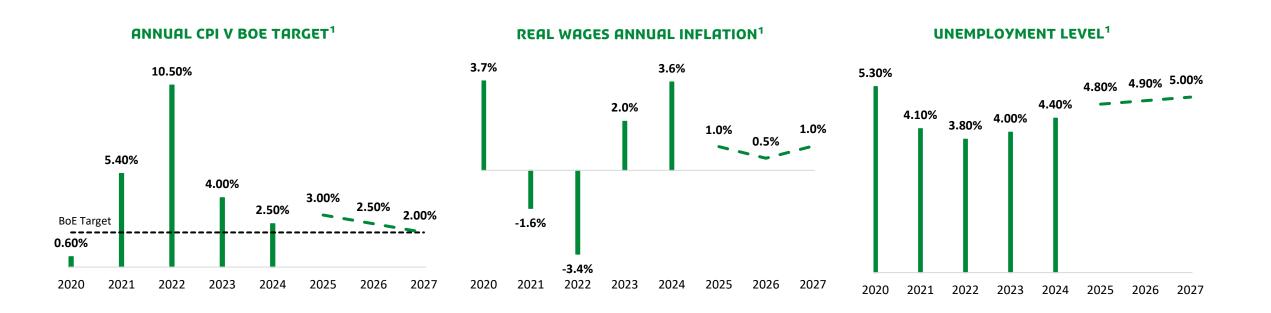




- Margins compressed on both mortgages and savings in H1 2025
- Administered savings best buy rates became more competitive in H1 2025, due to not pricing down in line with bank rate. YBS margins remained relatively stable, pricing down in line with bank rate
- Competition increased in the mortgage market, with completion margins falling c.20bps in the first half, YBS managed margins whilst delivering book growth

# THE UK ECONOMY IS SHOWING SIGNS OF STABILISING

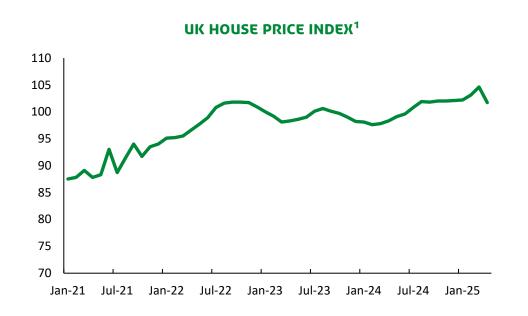




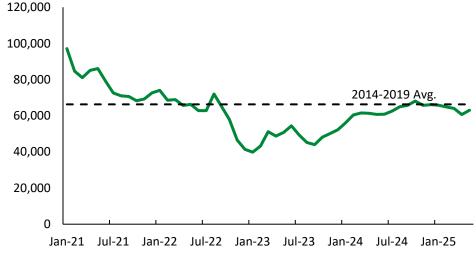
- Inflation persistence continues, with headline inflation expected to remain above 3% for the rest of 2025, before returning to target in 2027
- The labour market continues to loosen, albeit gradually. Since the start of 2024, unemployment has been rising steadily, while vacancy levels have declined. Looking ahead, unemployment is expected to increase but remain within historical norms
- The combination of global uncertainty, a slowing labour market and low economic growth mean the Bank of England are expected to continue cutting interest rates gradually for the remainder of the year, despite inflation stubbornness

# ACTIVITY IN THE HOUSING MARKET IS RECOVERING









- The housing market has proved strong in H1 2025, both mortgage approvals and net mortgage lending have shown resilience, supported by falling central and mortgage rates as well as real earnings growth
- There was some house price volatility around the change in stamp duty thresholds on 1st April, but house price growth is expected to be positive overall for 2025

## **ECONOMIC ASSUMPTIONS**



SCENARIO / WEIGHTING	ECL (£M) <sup>1</sup>	ASSUMPTION (%)	2025	2026	2027	2028	2029
		НРІ	6.0	5.5	4.0	4.0	4.0
UPSIDE	39.3	GDP	1.6	1.7	2.0	2.2	2.2
(10%)	39.3	UNEMPLOYMENT	4.3	4.3	4.3	4.2	4.2
		BASE RATE	3.5	3.0	3.0	3.0	3.0
		НРІ	3.0	3.0	3.0	3.0	3.0
CORE	41.8	GDP	0.8	1.0	1.5	1.5	1.5
(60%)	UNEMPLOYMENT	4.8	4.9	5.0	4.7	4.5	
		BASE RATE	3.8	3.8	3.8	3.8	3.8
		НРІ	(2.5)	(5.0)	0.5	1.2	1.2
DOWNTURN	87.5	GDP	0.2	0.4	0.6	1.2	1.2
(20%)	87.5	UNEMPLOYMENT	5.6	7.0	6.5	5.8	5.0
		BASE RATE	3.3	2.5	2.5	3.0	3.0
		НРІ	(8.8)	(13.6)	(7.6)	6.8	3.5
SEVERE DOWNTURN 127.1 (10%)	GDP	(2.5)	(2.0)	0.5	0.8	0.8	
	127.1	UNEMPLOYMENT	6.6	8.5	7.6	6.7	6.5
		BASE RATE	5.8	5.5	5.0	5.0	5.0

## **CREDIT & ESG RATINGS**



CREDIT RATING	оитьоок	мооду'ѕ	FITCH
COVERED BONDS		Aaa	AAA
RMBS		Aaa	AAA
SENIOR PREFERRED		A2	А
SENIOR NON-PREFERRED		Baa1	A-
LONG TERM RATING <sup>1</sup>	Stable	Aa3	A(dcr)
SHORT TERM RATING <sup>2</sup>	Stable	P-1	F1

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ESG RATINGS	RATING/SCORE	SCALE (BEST TO WORST)	LAST REVIEW		
MSCI <sup>3</sup>	AAA	AAA to CCC	Feb 25		
CDP	С	A to F	Feb 25		
MORNINGSTAR SUSTAINALYTICS	Our ESG Risk Rating can be found at: https://www.sustainalytics.com/esg-rating/yorkshire-building-society/1012375476				

Moody's = Long Term Counterparty Risk Rating, Fitch = Derivative Counterparty Rating.

Moody's = Short Term Counterparty Risk Rating, Fitch = Short Term Issuer Default Rating.

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